

European Commission

Erasmus for Young Entrepreneurs

Young Entrepreneurs In Motion



Emprendia Building, Uninova headquarters (Santiago de Compostela, Spain) **UTNINOVA** has participated in several cycles of the ERASMUS FOR YOUNG ENTERPRENEURS Program, a European Union mobility program, since 2010. In the last years, UNINOVA led a consortium to develop YEIM project. YEIM consortium has attracted more than 500 entrepreneurs to participate in this Program and has managed almost 300 exchanges in the last two years.

The Erasmus for Young Entrepreneurs Program is an initiative of the European Union to promote the exchange of entrepreneurs and companies from all countries of the European Union, from some countries in the rest of Europe and, since 2018, from a small group of countries of America and Asia.

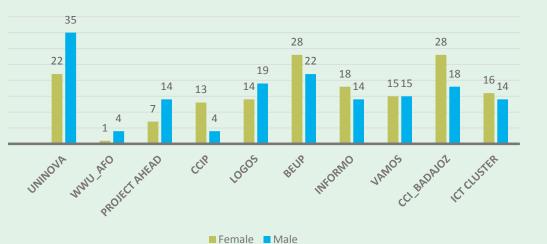
This Program allows entrepreneurs with a business plan and / or an SME already created but with less than three years of experience carrying out their own business- to spend a period, between 1 and 6 months, with an experienced entrepreneur in another country of the European Union, a group of participating countries (including Albania, Armenia, Bosnia-Herzegovina, Former Yugoslav Republic, Macedonia, Iceland, Montenegro, Moldova, Serbia, Turkey and Ukraine) and, since 2018, United States, Singapore and Israel (in these 3 cases, the maximum length of the stay is 3 months). Entrepreneurs will receive a grant from the European Union to help them with travel, accommodation and maintenance expenses.

YEIM consortium, led by UNINOVA, the business incubator of the University of Santiago de Compostela and Santiago City Council, is formed by 10 entities from 8 different countries: Spain, Germany, Italy, France, Czech Republic, Croatia, United Kingdom and Bulgaria.

YEIM consortium has participated in cycle 9 of the Erasmus for Young Entrepreneurs Program, from January 2017 to January 2019, and during that time 533 entrepreneurs were accepted to participate in the Program and 272 out of them have done an exchange.

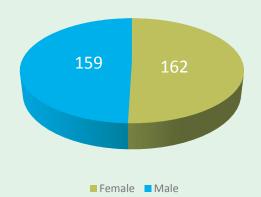
ENTREPRENEURS REGISTRATIONS

In relation to the entrepreneurs that have been accepted to participate in the Program, we offer next some figures with a breakdown by sex, education and activity sector of their business projects. The exchanges managed under this Program can be of two types, on the one side new entrepreneurs that do an exchange with an experienced entrepreneur, who are called in the Program NEs (New Entrepreneurs) and, on the other side, experienced entrepreneurs who receive a new entrepreneur in the company, the so-called HEs (Host Entrepreneurs), for this reason we will present our data grouped in this way, on the one hand the registered NEs and on the other hand the registered HEs.



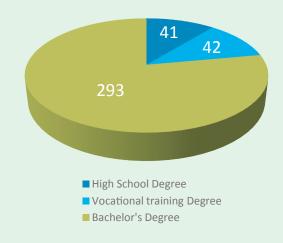
Accepted New Entrepreneurs by sex

Accepted New Entrepreneurs by sex (YEIM consortium)

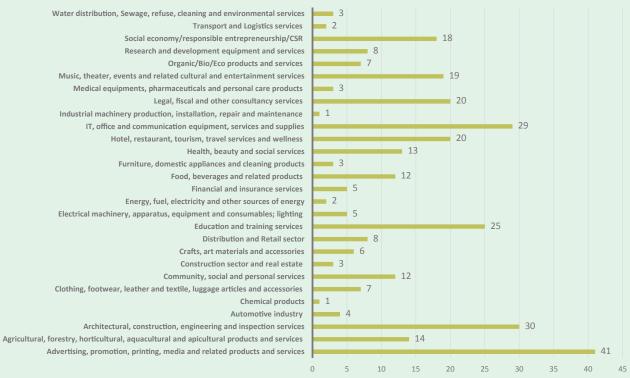


Accepted NEs by education ICT CLUSTER CCI_BADAJOZ 43 3 VAMOS 27 INFORMO 29 BEUP LOGOS 22 CCIP **PROJECT AHEAD** WWU_AFO 14 UNINOVA 10 70 100 0 20 30 40 50 60 80 90 High School Degree Vocational training Degree Bachelor's Degree

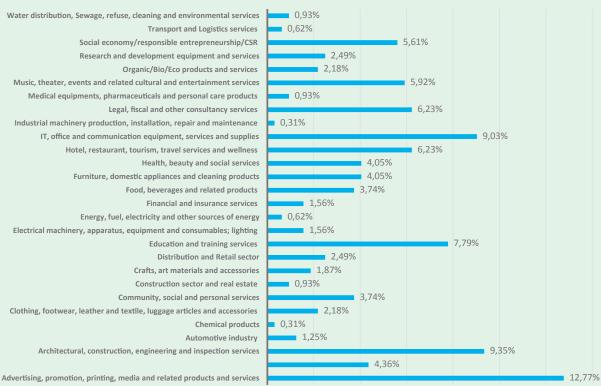
Accepted NEs by education (YEIM consortium)



Accepted NEs by activity sector (number)



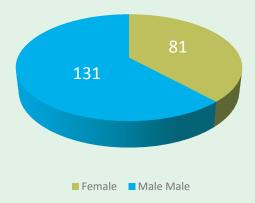
Accepted NEs by activity sector(%)

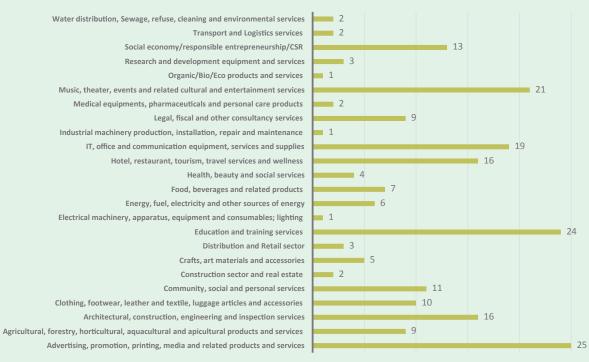




Accepted Host Entrepreneurs by sex

Accepted Host Entrepreneurs by sex (YEIM consortium)





Accepted HEs by activity sector (number)

Accepted HEs by activity sector(%)



Water distribution, Sewage, refuse, cleaning and environmental services **Transport and Logistics services** Social economy/responsible entrepreneurship/CSR Research and development equipment and services Organic/Bio/Eco products and services Music, theater, events and related cultural and entertainment services Medical equipments, pharmaceuticals and personal care products Legal, fiscal and other consultancy services Industrial machinery production, installation, repair and maintenance IT, office and communication equipment, services and supplies Hotel, restaurant, tourism, travel services and wellness Health, beauty and social services Food, beverages and related products Energy, fuel, electricity and other sources of energy Electrical machinery, apparatus, equipment and consumables; lighting Education and training services **Distribution and Retail sector** Crafts, art materials and accessories Construction sector and real estate Community, social and personal services Clothing, footwear, leather and textile, luggage articles and accessories Architectural, construction, engineering and inspection services

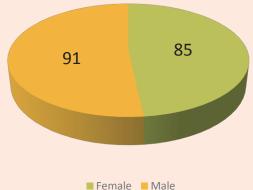
Advertising, promotion, printing, media and related products and services

EXCHANGES MANAGED

With regard to exchanges managed, we present the results achieved by all partners of YEIM consortium, breaking down the data, as in the previous case, by sex, education and activity sector, but also including information about the length of the exchanges, destination countries for NE exchanges and origin countries of the hosted NE for HE exchanges.

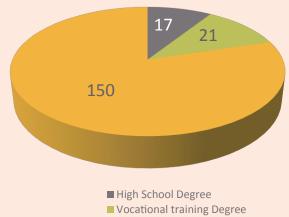


New Entrepreneurs relationships by sex (YEIM consortium)



female male

NEs relationships by education (Yeim consortium)



Bachelor's Degree

NEs relationships by education

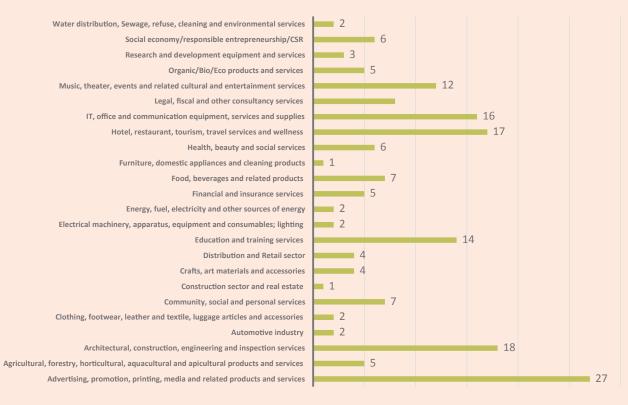


■ High School Degree

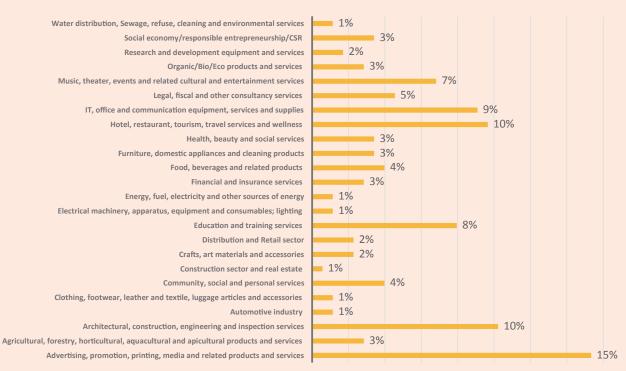
Vocational training Degree

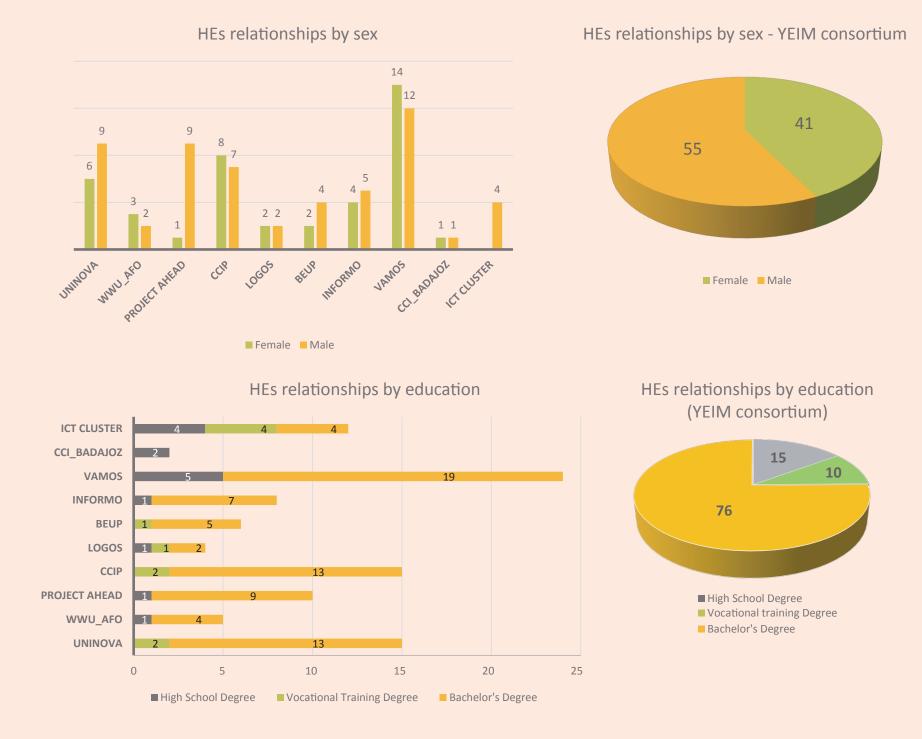
Bachelor's Degree

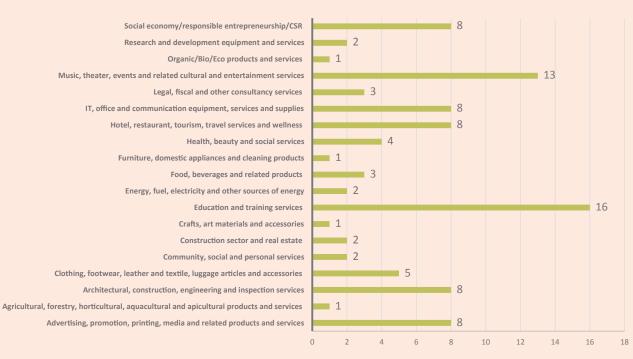
NEs relationships by activity sector (number)



NEs relationships by activity sector (%)

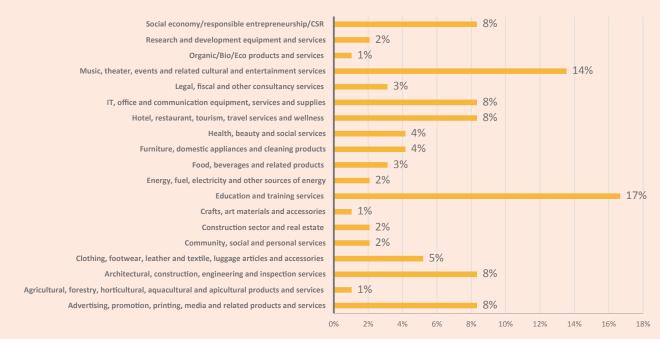






HEs relationships by activity sector

HEs relationships by activity sector

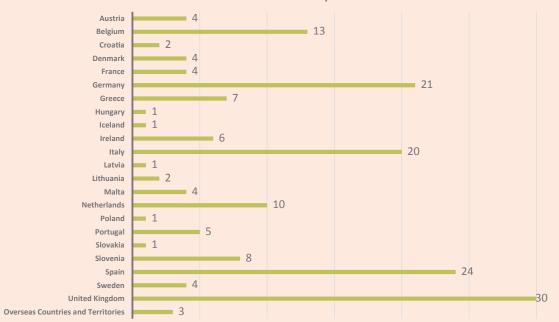




NEs Relationships - length

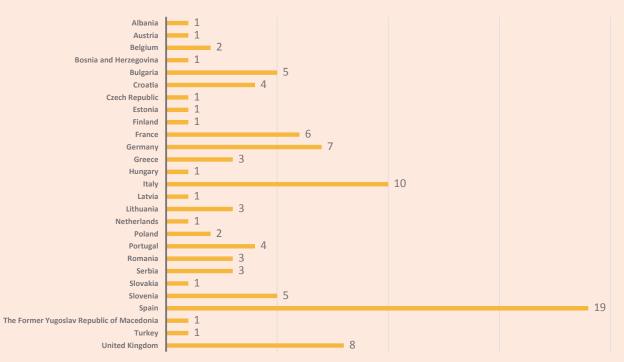
HEs relationships - length











All partners of YEIM consortium are very satisfied with the results achieved in the project, as a result of the great efforts made by all of them, and it is therefore gratifying to have the recognition of the European Commission itself, as it can be seen, for example, in the Newsletter of the Erasmus for Young Program Entrepreneurs, published in June 2018, which mentions YEIM among the "(...) Top EPs with the most entrepreneurs available for matchings (...)"

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Erasmus for Young Entrepreneurs



This bi-monthly newsletter will bring fresh information on the programme and remind you of key aspects related to the implementation of the activities. Equally, best practices from the network are shared. Your ideas on aspects you would like to be featured in the upcoming editions are welcomed!

STATISTICS

Which are the most popular sectors of activities among entrepreneurs?

EP_ACRONYM	Total Accepted entrepreneurs, available for matching	HEs	NEs
MOBILITAS 2021 SGA 1	254	184	70
EM IX 1	223	132	91
YEIM	178	78	100
Ulixes Eyes SGA 1	153	95	58
GYMNASIUM NEXT	130	87	43
OPEN-EYE-9	129	91	38
PRACTYCE IV	121	78	43
Eye on Europe 2021	116	87	29
SEEDplus	106	62	44
SEEK	92	73	19
COLUMBUS 9 2017-19	50	20	30
EIW2	43	28	15
ENGI4NE-2	41	12	29
E4IC SYSTEM	40	21	19
SGE	35	20	15
StartUp2	28	15	13
EXCITE 2.0	17	11	6
MOVE-YE	15	7	8
Green EYE 2	14	8	6
AROUND-ME	11	7	4
EYE SEE P 2017	10	3	7
ENS-TRAIN-NET	5	2	3
TOTAL	1811	1121	690

Within the EYE programme, there are currently 1811 entrepreneurs, registered under Cycle 9 and Cycle 10, which are available for matches within the programme. 61% of the available for matching are HEs and the remaining 39% of the profiles belongs to NEs.

This is perhaps not surprising, as host entrepreneurs can take longer time to find a suitable match. Furthermore, they can have more than one match in the programme and thus get included again in the database.

The top EPs with the most entrepreneurs available for matching are MOBILITAS 2021 SGA 1, EM IX 1, YEIM, Ulixes Eyes SGA 1 and GYMNASIUM NEXT.

MOBILITAS 2021 SGA 1, EM IX 1, Ulixes Eyes SGA 1, OPEN-EYE-9 and GYMNASIUM NEXT are heading the board when it comes only to host entrepreneurs. On the other hand, the highest number of NEs can be found in YEIM, EM IX 1, MOBILITAS 2021 SGA 1, Ulixes Eyes SGA 1, and SEEDplus.

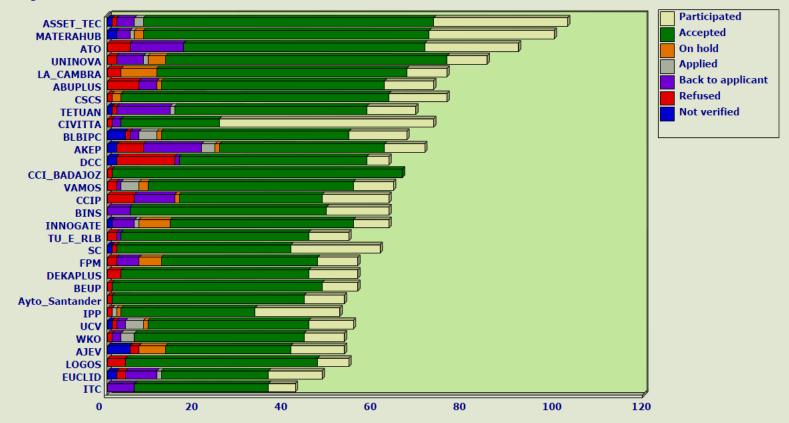
If we take into consideration the countries where the highest number of entrepreneurs "ready to be matched" can be found, we find Spain, followed by Italy, Greece, Portugal and the United Kingdom.

The three countries with the most HEs available are Spain, Italy and Portugal, while the most NEs can be found in Spain, Italy and Greece.

On the other hand, and as it can be seen in the figures presented below - graphs carried out by EASME (Executive Agency for SMEs) - several partners of YEIM Consortium appear among the top Intermediary Organizations (IOs) of the Program in relation to the number of registered entrepreneurs: UNINOVA appears already in the 4th position, CCI_ BADAJOZ at position 13, VAMOS SCOTLAND at 14, CCIP at 15, BEUP at 22 and LOGOS at 28. Taking into acccount that there are 200 entities participating in this Program, these positions are more than significant, since 6 out of 10 partners of the consortium are listed in the TOP 30.

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Intermediate Organisations by Entrepreneurs

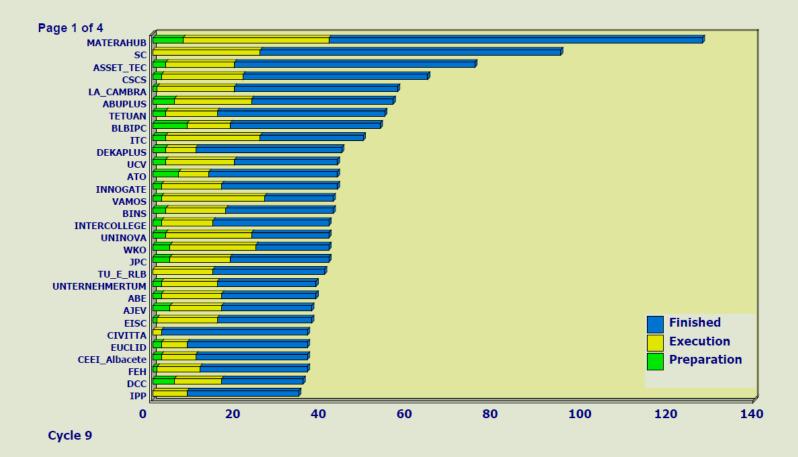


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And finally, we also would like to emphasize the recognition of the European Commission to the results of YEIM project in what refers to the number of exchanges managed. As you can see in the chart below, VAMOS SCOTLAND appears at position 14 and UNINOVA at 17, both of them in the TOP 20 (out of 200 Intermediary Organisations).

Erasmus for Young Entrepreneurs

Number of Relationshps by Intermediary Organization



After the good results achieved by YEIM consortium, we have decided to continue in the Program during another cycle, from February 2019 to January 2022, to try to increase these results in that period of 3 years, bringing the Program closer to more new and host entrepreneurs, offering them this unique opportunity to participate in a program that will allow them to share experiences and exchange knowledge at an international level.

YEIM project partners















VAMOS Scotland







An Initiative of the European Union

Erasmus for Young Entrepreneurs



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